

EASTERN EUROPE TECH TOUR

Warsaw & Sofia – 12 & 13 June 2018



This event is the first of series of similar events, planned for Romania, Croatia and others, during the respective presidencies of the Council of the EU.

The event programme is preliminary, and subject to change. Up to date as of May 14th 2018. For changes, see the [event website](#).

13 June

Sofia

08:30	Registration and networking
09:00	Welcome and opening by hosts <ul style="list-style-type: none"> • Emil Karanikolov, Bulgarian Minister of Economy • Lilyana Pavlova, Minister for Bulgarian Presidency of the Council of the European Union
9:15	Remarks by the Organisers and event's co-president of the Eastern Europe Tech Tour Alexander Galitsky, Almaz Capital Partners Evgeny Angelov, BVCA William Stevens, Tech Tour
09:30	Panel discussion - Investment Landscape in SEE Evgeny Angelov, BVCA - Moderator Hristo Stoyanov, European Investment Fund Dan Lupu, Earlybird Venture Capital Todor Breshkov, LAUNCHub Ventures Vedran Blagus, South Central Ventures Branislav Vujovic - New Frontier Group
10:15	Coffee break
10:45	Company Presentation Session I 5 companies with 15 min pitch 8 min pitch + 7 min Q&A Pavel Bogdanov, Almaz Capital Partners - Moderator Branislav Vujovic - New Frontier Group Aurel Pasztor – Day One Capital Pascale Xelot – IBM Peter Globokar - Mooreland Partners

	<p>Manuk Hergnyan - Granatus Ventures Calin Jurma - European Investment Bank</p>
12:00	Elevator pitches of 15 runner-up companies from SEE region
12:30	Networking Lunch & One2one Meetings
14:00	<p>Keynote speech</p> <p>Finance for small, high-risk and incredibly innovative projects - Calin Jurma - European Investment Bank</p> <p>Innovation Finance Advisory of the EIB – Marc D'Hooge - European Investment Bank</p>
14:15	<p>Keynote speech</p> <p>Fund of Funds</p>
14:30	<p>Company Presentation Session II – Digital</p> <p>5 companies with 15 min pitch 8 min pitch + 7 min Q&A</p> <p>Alexander Galitsky, Almaz Capital Partners - Moderator Natasha Jaeger - Samsung Electronics Kevin Monserrat - Microsoft UK Laurent Samama - Jolt Capital Stephan Morais - Indico Capital Partners Marton Medveczky - Buran Venture Capital</p>
15:45	Networking coffee break
16:15	<p>Fireside chat - Success stories in Mobility from Eastern Europe – “Building the new mobility scale-ups in Eastern Europe”</p> <p>Gergely Debreczeni, Almotive - Moderated by Pavel Bogdanov, Almaz Capital</p>
16:30	<p>Company Presentation Session III – Mobility and Cleantech</p> <p>5 companies with 15 min pitch 8 min pitch + 7 min Q&A</p> <p>Evgeny Angelov, BVCA - Moderator Fabrice Bienfait - ETF Partners Ilian Iliev - EcoMachines Ventures Luca Colciago - Kreos Capital Aruna Subramanian - SABIC Ventures Marc D'Hooge - European Investment Bank</p>
18:00	Transfer to Closing Dinner
18:30	Fun Activity – Chess Tournament in Sofia City Garden
19:00	Evening reception – Closing Networking Dinner
19:30	Closing Keynote Speech - By Eastern Europe Tech Tour Leadership
22:00	End of Eastern Europe Tech Tour

Policy Track: Entrepreneurship, Investment, Tech Transfer and Incubation: best practices and cooperation in South Eastern Europe (Invitation-only)

13 June – Sofia Tech Park

10:45	Strategic Discussion: Regional initiatives and challenges of SEE countries fostering Entrepreneurship
	<ul style="list-style-type: none"> • <i>Chair & Moderator:</i> Sasha Bezuhanova, EDIT.bg • <i>Speaker:</i> Emil Karanikolov, Minister of Economy of Bulgaria • <i>Speaker:</i> Clarisse Molad, Government Fund for Innovation and Technology Development, Macedonia • <i>Speaker:</i> Nedyalko Apostolov, BDO • <i>Interventions with good practice examples and recommendations by Round table participants</i> • <i>Rapporteur:</i> Natanail Stefanov, Bulgarian Startup Association
	Discussion topics include:
	<ul style="list-style-type: none"> • Startup and innovation-related policies • Investment-related policies • Taxation policies • Marketing initiatives
12:30	<i>Networking Lunch and taking part in Eastern Europe Tech Tour programme</i>
14:30	Strategic Discussion: Investment fund formation attracting private capital
	<ul style="list-style-type: none"> • <i>Chair & Moderator:</i> Svetoslava Georgieva, FMFIB. Fund Manager of Financial Instruments in Bulgaria • <i>Speaker:</i> Stefan Tzalov, EIF • <i>Speaker:</i> Helmut Von Glasenapp, European Long Term Investors Association • <i>Speaker:</i> Barbara Nowakowska, Polish Private Equity and Venture Capital Association • <i>Interventions with good practice examples and recommendations by Round table participants</i> • <i>Rapporteur:</i> Maria Marinova, Bulgarian Venture Capital Association
	Discussion topics include:
	<ul style="list-style-type: none"> • Public funding – on a Pan-European and national level • Government programs • Venture Capital and Private Equity
15:45	<i>Networking Break and taking part in Eastern Europe Tech Tour programme</i>
16:30	Strategic Discussion: Tech transfer and incubation good practices leading to societal and economic impact
	<ul style="list-style-type: none"> • <i>Chair & Moderator:</i> Kostadin Petkov, Sofia Tech Park • <i>Speaker:</i> Laura MacDonald, ASTP-Proton • <i>Speaker:</i> Javier Echarri, European Business & Innovation Centres Network • <i>Speaker:</i> Prof. Dr. Marco Cantamessa, I3P • <i>Speaker:</i> Magdalena Jablonska, MIT Enterprise Forum Poland • <i>Interventions with good practice examples and recommendations by Round table participants</i> • <i>Rapporteur:</i> Sofia Tech Park

Discussion topics include:

- Smart Specialization
- Commercialization (Link to Business)
- IP

17:45 *Networking Break and taking part in Eastern Europe Tech Tour programme*

18:00 Joining EETT evening main programme

22:00 End of Eastern Europe Tech Tour